



ADIPEC أديبك

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OPENFIELD SEEKS PARTNERS, DISTRIBUTORS

OpenField develops miniaturised downhole measurement tools for applications such as well performance evaluation, well testing, frac monitoring, well integrity and subsea flow assurance.

In the case of downhole measuring tools, smaller is better, according to OpenField. Recent developments in the world of micro-technologies have enabled the advent of revolutionary measurement solutions for demanding oilfield environments.

Antoine Susini, BDM of OpenField, has vast experience in downhole tools and in the oil and gas sector in the Middle East. He heaped praise on exhibiting at ADIPEC. Susini says: "It's one of the two major global shows, along with OTC Houston. ADIPEC is the perfect place to showcase our innovative products and breakthrough technologies, like our downhole gauges and our brand-new production logging tools. The Middle East is such a vital and exciting region, both lifestyle and business-wise." "We are very excited to be part of ADIPEC and start penetrating the market here,

making direct deals, and also looking for the right partners and distributors to support our business growth and expansion". Having already lived for nearly a decade in the Middle East prior to joining OpenField, Susini is extremely knowledgeable about the regional markets.

"Companies here appreciate innovative solutions while making considered purchases and favouring cost-effective pricing, especially in the current environment. OpenField has of course a trump card in this climate. "Because our miniature downhole tools deliver much lower Capex and Opex than our competitors, and our MEMS sensors are roughly half the price of those using quartz crystals (in part because they are powered by standard AA lithium batteries), our solutions are real game changers in the industry," he says.

